



# Flowing Forward News

American Engineering Trusted Worldwide

Issue 101 June 2016



# Forward to the Future

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Welcome to the CPV Newsletter.  
Look inside to see what we've been up to!



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## Change Has Come to CPV Manufacturing

Starting back in January of 2014, a lot of exciting things have been happening under the leadership of the new management team at Admiral Valve LLC and CPV Manufacturing, led by Brian Hoffmann, President and CEO, and Kelly Tomlin, CFO. We'd like to take this opportunity to thank all of our customers for their continued support during this transformation that is still ongoing today. All of us at CPV know that to deliver a truly exceptional experience we must have an energized team to serve you from your request for quote, to the processing of your order, and finally, to a shipment that arrives on time, is precise, and of the high quality you expect from CPV.

We've set some lofty goals over the past two years to enhance the overall customer experience, and based on the feedback we're getting from you, our customers, all our hard work and dedication is coming to fruition. We are continuing the process of updating certain policies and procedures in an attempt to help enhance the overall customer experience and satisfaction when doing business with us. Our brands are known worldwide, and we're recognized as the global leader in critical applications for providing safe, reliable, and dependable products for thousands of cycles. We are looking forward to another century of bringing you American Engineering that is Trusted Worldwide.

## Revitalized Focus on Customer Service

Our inside sales and customer service team, led by David London, Vice President of Sales, continues to evolve. Over the past year, we have recruited an exceptional group of energized, experienced people to join the team.

The new team now in place is represented by Scott Corneliusen, Government Sales Manager and Technical Sales Support, as well as Kim Scicchitano, Key Account Associate, Dina Hewes, Lead Sales Support Associate, Tricia Anderson, Sales Support Associate, Megan Sabers, Marketing Coordinator, and Diane Cardwell, Data Entry Support Associate. The entire team is committed to achieving our goals in enhancing your experience and satisfaction when choosing CPV as your partner.

As our goals are companywide, our production team shares in the responsibility as well. Our team is led by James Faragher, Production Manager, Bill Long, Assembly Manager, and Chuck Dover, Manufacturing Manager. They come to CPV Manufacturing with a combined 100 years of manufacturing and production experience. With their guidance and planning on the shop floor, we will ultimately achieve our goals of reducing lead times and shipping every order on time, while continuing to provide the safest and most reliable product available around the world today.

Also new to this team is Michelle Green, Production Coordinator and Allocator. Michelle started her career at CPV in the Customer Service Department, and has a great deal of familiar knowledge of our products and our customers. Michelle is a great addition to the team and has made an immediate impact with her all-encompassing knowledge and dedication.



The customer service team.

From left to right: Scott Corneliusen, Government Sales Manager and Technical Sales Support, Dina Hewes, Lead Sales Support Associate, Diane Cardwell, Data Entry Support Associate, Megan Sabers, Marketing Coordinator, Tricia Anderson, Sales Support Associate, Kim Scicchitano, Key Account Associate



The production team.

From left to right: Bill Long, Assembly Manager, Michelle Green, Production Coordinator and Allocator, James Faragher, Production Manager

Not pictured: Chuck Dover, Manufacturing Manager

## Investing in the Future

Safety is the top priority at CPV Manufacturing, so making sure that our valves and fittings are clean is crucial. These were our thoughts when we made the decision to invest in and install our class 10,000 oxygen clean room in our facility.

With our own, state-of-the-art clean room, we can guarantee that our products are safe and reliable, and that no hydrocarbons will be present. In return, we can ensure the cleanliness of all our products used in oxygen service. We were recently audited by both Air Liquide and Praxair. We received very high marks, as it was evident that we exceed industry standards.

We've also made some other investments in order to move CPV forward. We now have two new CNC lathes from Okuma: the LB3000 EX-II, and the GENOS 400. The LB3000 is a horizontal CNC lathe that prevents thermal growth while in use. It also provides the ability to hold close tolerances and produce the high quality products we do. The GENOS is multifunctional, and offers stability, rigidity, and accuracy in its use. Both of these machines are helping to create more efficiencies in our manufacturing process.



Our Okuma GENOS 400.



Our class 10,000 clean room.



Our Okuma LB3000 EX-II.

## Michael Beisser Joins CPV as Vice President of Operations

Ever growing, CPV Manufacturing has recently hired Michael Beisser as their new Vice President of Operations. This position will focus on communication between the Manufacturing, Assembly, Inventory Control, Scheduling, and Customer Service teams.

Beisser brings over fifteen years of experience in operations management to CPV. Prior to joining CPV, Beisser was Operations Manager for Robern Inc., as well as serving in various operations management positions for Tyco International.



Michael Beisser,  
Vice President of  
Operations

## Canadian Registration Numbers being issued by the Alberta Boiler Safety Association (ABSA)

Doing business in Canada is unlike doing business in the United States and many other countries around the world. Canadian Law requires that in order to sell any pressure vessel or high pressure fitting, they must meet Canadian safety standards, be approved, and qualified.

We are very excited to announce that the tireless efforts from our engineering department, led by Josh Raizman, over the past year has resulted in the ABSA approving our drawings and products. The ABSA is now in the process of issuing CRN numbers for our multiple brands.

Having these certifications granted is exciting news for us, as they will allow CPV to do business in the different provinces of Canada.

The engineering department.

From left to right:  
Josh Raizman,  
Mechanical Engineer,  
Joe Tomlin, Intern,  
Brandon Garcia,  
Intern



## Looking Forward

### Keep an Eye Out for Something New from CPV Manufacturing

For over a century, our long history of providing innovative, safe, and reliable products from our American Engineering Trusted Worldwide has allowed us the opportunity to help you, our customers, stay ahead of the curve. We do this sometimes with new technology, and sometimes with improvements to existing products. The one thing you can count on from us is that when there is a need, CPV will be at the forefront in the development of creating safe, reliable, and efficient products.

Stay tuned for what's next!

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## Hard at Work

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For more information and other news, email us at [sales@cpvmfg.com](mailto:sales@cpvmfg.com).